Curriculum Vitae of ANONNA GOWALA

LEAD GENERATION SPECIALIST

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PNamazgor Dalpotty, Bogura, Bangladesh

SUMMARY

Dedicated and detail-oriented Lead Generation Specialist with hands-on experience in web research, email extraction, LinkedIn prospecting, and B2B data collection. Successfully trained from MIT Park, Bogura and proficient in using various scraping and email-finding tools to deliver 100% verified leads. Eager to join a remote team to contribute to impactful marketing and growth campaigns.

WORK EXPERIENCE

Admin Support & Lead Generation Expart

Conducted targeted lead research using LinkedIn, Company directories, and industry databases Created verified B2B prospect lists tailored to client needs (location, industry, company size) provided virtual admin support including data entry< CRM updates< and client communication operated active gigs on Upwork and Fiverr focused on lead generation, list building, and outreach

Familiar with tools like Apollo.io Snov.io and Google Workspace Delivered consistent client satisfaction through organized

SKILLS

Also, my areas of expertise are:

Internet Research

Email Research

LinkedIn Lead Generation

Email Marketing

Contact Research

Web research

Email Extraction

Email verification

data Entry

Data scraping

Data Mining

Reat Estate

EDUCATION

Bachelor of Business Administration

Azizul Haque College, Bogura Session: 2023 – Running (Currently studying in 1st Year)

ADDITIONAL INFORMATION

- Languages: Bengali (Native), English (Fluent)
- Availability: Full-time / Part-time (Remote)
- References: Available on request

signature,

Anonna Gowala